



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 31/2026

(*NEW SEASON TEAS ONLY)

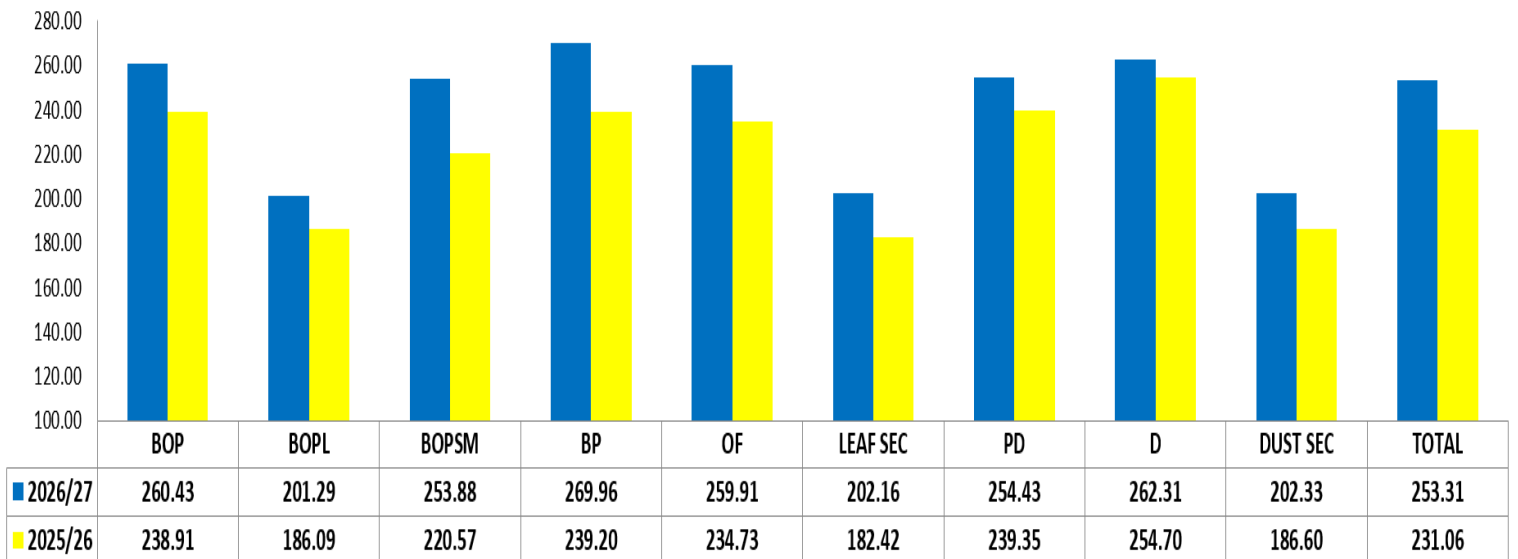
Market Report	
LEAF	DUST
* Market witnessed fair demand.	* Market witnessed fair demand.
* Select best liquoring Assams barely steady.	* All sorts sold easier following quality and witnessed some withdrawals.
* Remainder irregular and lower following quality.	

Buying Analysis	
LEAF	DUST
* WI: Operated on liquoring sorts.	* Major blenders: Operated.
* Major blenders: Operated.	* WI: Operated.
* Internals: Fair support.	* Internals: Fair support.
* Exporters: Operated.	

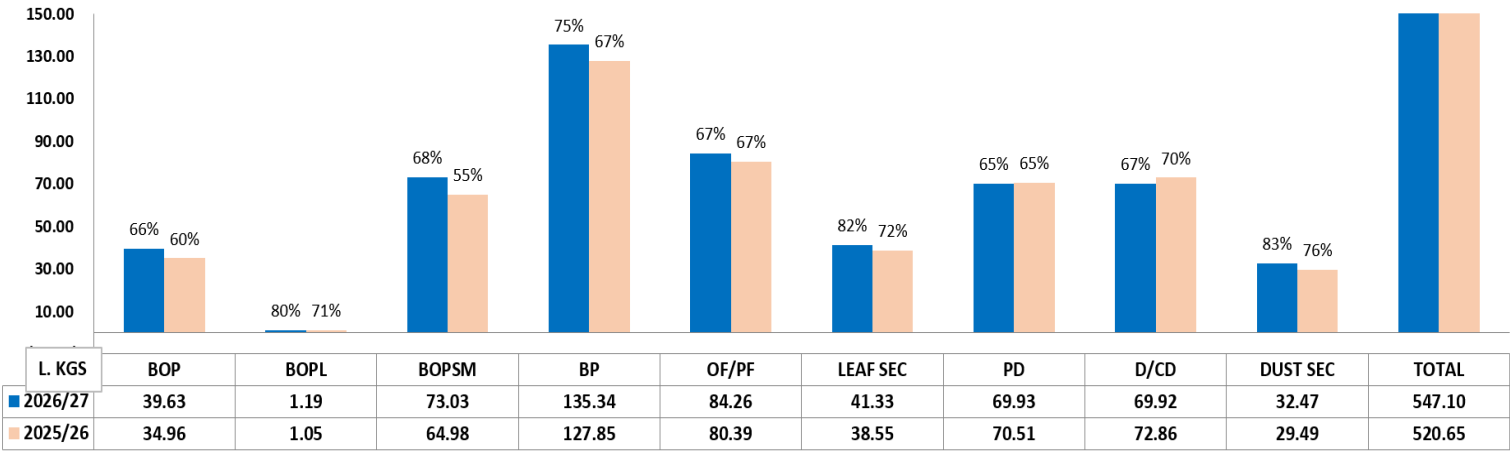
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 31		
	SALE 31	SALE 30	+/-	SALE 31	SALE 30	+/-	SALE 31	SALE 30	+/-	2026/27	2025/26	2024/25
LEAF	237.01	245.11	-8.10	218.02	225.40	-7.38	263.66	262.65	1.01	255.84	228.20	255.84
DUST	233.70	242.49	-8.79	224.43	226.12	-1.69	239.93	239.66	0.27	247.79	236.82	237.00
TOTAL	235.91	244.25	-8.35	220.26	225.63	-5.37	256.11	255.59	0.52	253.31	231.06	249.44

GTAC AUCTION AVERAGES										
SALE		Sale 24	Sale 25	Sale 26	Sale 27	Sale 28	Sale 29	Sale 30	Sale 31	
LEAF	2026/27	263.00	268.39	267.71	262.22	256.51	250.97	245.11	237.01	
	2025/26	241.28	244.25	238.39	228.47	228.99	229.84	225.40	218.02	
DUST	2026/27	242.60	251.84	258.40	253.55	245.77	244.53	242.49	233.70	
	2025/26	257.87	250.53	240.67	237.41	234.30	236.15	226.12	224.43	
TOTAL	2026/27	256.41	263.11	264.89	259.61	252.87	248.77	244.25	235.91	
	2025/26	246.68	246.20	239.16	231.58	230.88	232.03	225.63	220.26	

GTAC Grade Wise Averages Upto Sale 31



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 31



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 31			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	32,12,759	21,41,844	242.36	33%	31,16,219	21,00,111	252.22	33%	3,61,26,615	2,57,31,354	262.23	29%
FANNINGS	12,85,842	7,53,820	241.46	41%	13,04,759	7,67,350	247.50	41%	1,26,47,883	84,31,978	259.91	33%
LEAF SEC.	3,88,767	3,23,646	191.25	17%	3,92,117	3,22,917	193.25	18%	39,83,546	33,42,041	196.37	16%
LEAF TOTAL	48,87,367	32,19,311	237.01	34%	48,13,094	31,90,379	245.11	34%	5,27,58,044	3,75,05,373	255.84	29%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	20,16,583	12,59,756	243.93	38%	19,47,887	12,56,463	253.29	35%	2,11,79,730	1,39,83,033	258.37	34%
DUST SEC.	4,53,692	3,56,323	197.53	21%	3,69,440	3,08,662	198.55	16%	39,34,881	32,46,552	202.23	17%
DUST TOTAL	24,70,274	16,16,079	233.70	35%	23,17,327	15,65,125	242.49	32%	2,51,14,611	1,72,29,585	247.79	31%
TOTAL	73,57,641	48,35,390	235.91	34%	71,30,421	47,55,504	244.25	33%	7,78,72,655	5,47,34,958	253.31	30%

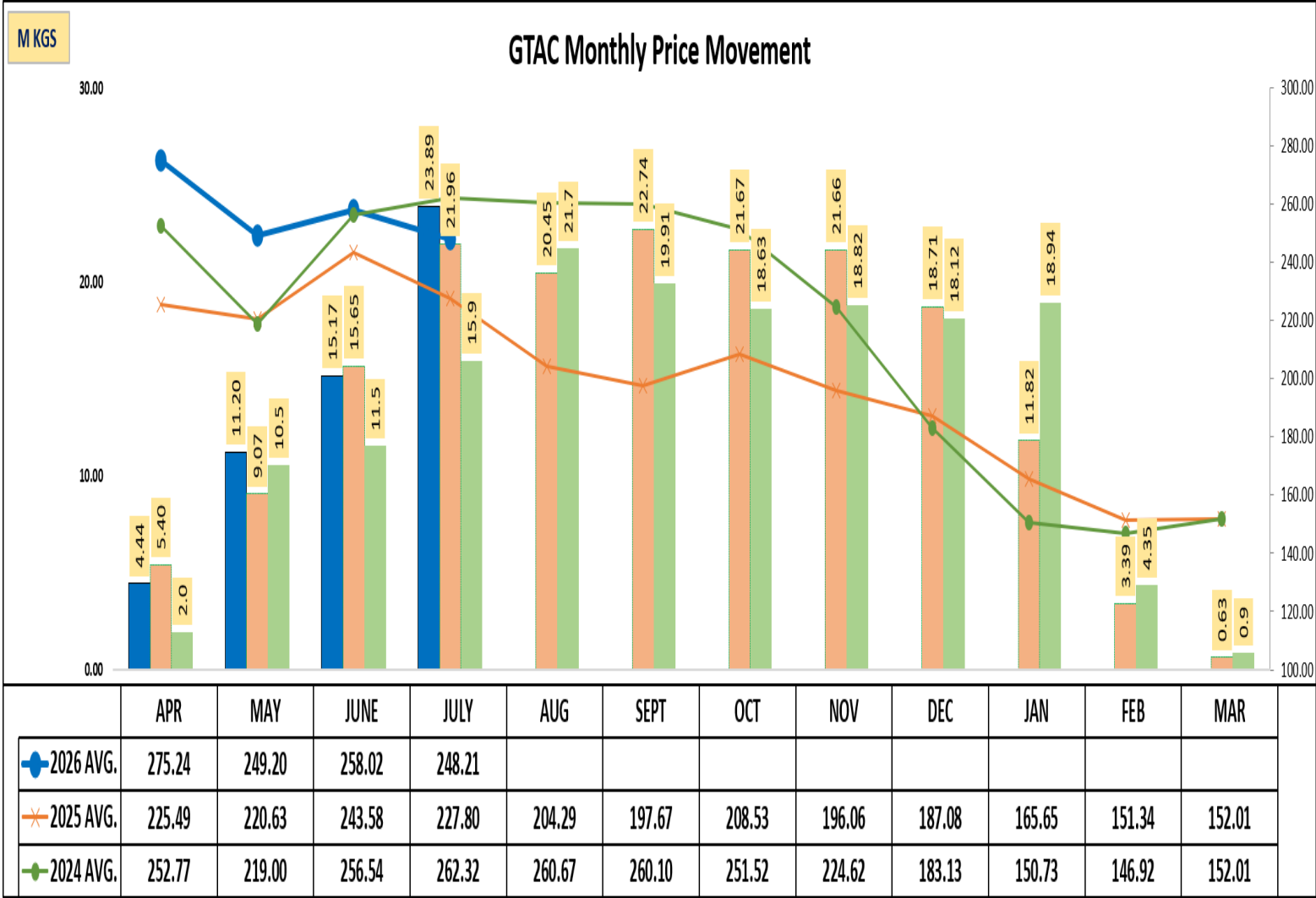
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 31			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	48,87,367	32,19,311	237.01	34%	48,13,094	31,90,379	245.11	34%	5,27,58,044	3,75,05,373	255.84	29%
2025/26	53,27,658	30,77,183	218.02	42%	50,99,855	32,44,167	225.40	36%	5,42,37,903	3,47,78,241	228.20	36%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	24,70,274	16,16,079	233.70	35%	23,17,327	15,65,125	242.49	24249%	2,51,14,611	1,72,29,585	247.79	31%
2025/26	25,77,805	16,47,522	224.43	36%	24,62,443	15,16,176	226.12	38%	2,52,35,122	1,72,86,266	236.82	31%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	73,57,641	48,35,390	235.91	34%	71,30,421	47,55,504	244.25	33%	7,78,72,655	5,47,34,958	253.31	30%
2025/26	79,05,463	47,24,705	220.26	40%	75,62,298	47,60,343	225.63	37%	7,94,73,025	5,20,64,506	231.06	34%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 31			2026/27		UPTO SALE 31		
	SALE 31	SALE 30	2026/27	2025/26	2024/25	SALE 31	SALE 30	2026/27	2025/26	2024/25
BELOW 150	3	3	3	17	12	4	3	3	16	15
BETWEEN 151.00-200.00	30	28	22	25	17	25	25	23	26	24
BETWEEN 201.00-250.00	29	25	27	19	22	36	29	31	17	19
BETWEEN 251.00-300.00	23	26	23	18	20	23	29	21	17	18
BETWEEN 301.00-350.00	12	13	18	15	14	9	9	16	15	14
BETWEEN 351.00-400.00	3	4	6	3	11	2	4	4	6	8
ABOVE 400.00	1	1	2	1	4	1	1	2	3	2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
32	1,33,124	50,187	1,83,311	1,37,026	49,180	1,86,206	-3,902	1,007	-2,895
33	1,33,661	48,724	1,82,385	1,38,484	53,404	1,91,888	-4,823	-4,680	-9,503
34	1,34,274	52,816	1,87,090	1,37,527	58,606	1,96,133	-3,253	-5,790	-9,043
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note July 2026-27 Price is calculated on SALE 27,28,29,30,31 Only

GTAC BUYING FOR THE SALE 31											
	LEAF			DUST				TOTAL			
OFFER	48,87,366.8		Kgs	OFFER	24,70,274.2		Kgs	OFFER	73,57,641.0		Kgs
SOLD	32,19,312.0		Kgs	SOLD	16,16,077.0		Kgs	SOLD	48,35,389.0		Kgs
SOLD %	66%			SOLD %	65%			SOLD %	66%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	2,30,661	209.76	7%	TCPL	2,53,310	233.82	16%	TCPL	4,83,971	222.35	10%
HUL	4,34,967	231.22	14%	HUL	4,43,522	255.14	27%	HUL	8,78,489	243.30	18%
W.India	7,59,383	237.78	24%	W.India	4,03,566	223.38	25%	W.India	11,62,949	232.78	24%
WI.Pack	1,24,652	337.77	4%	WI.Pack	28,098	320.18	2%	WI.Pack	1,52,750	334.53	3%
N.India	7,94,088	234.18	25%	N.India	1,38,600	214.05	9%	N.India	9,32,688	231.19	19%
NI.Pack	1,03,686	214.45	3%	NI.Pack	48,170	225.24	3%	NI.Pack	1,51,856	217.87	3%
Packeteers	86,233	220.68	3%	Packeteers	48,072	194.69	3%	Packeteers	1,34,305	211.38	3%
C.India	31,512	252.84	1%	C.India	15,284	209.94	1%	C.India	46,796	238.83	1%
Exports	2,62,003	250.83	8%	Exports	7,141	259.14	0%	Exports	2,69,144	251.05	6%
Local	1,92,297	219.21	6%	Local	51,610	204.19	3%	Local	2,43,907	216.03	5%
S.India	11,438	204.05	0%	S.India	53,400	229.38	3%	S.India	64,838	224.91	1%
Others	1,88,392	244.13	6%	Others	1,25,304	226.82	8%	Others	3,13,696	237.22	6%
TOTAL	32,19,312	237.01	100%	TOTAL	16,16,077	233.70	100%	TOTAL	48,35,389	235.91	100%

GTAC ASSAM BATTING ORDER UPTO SALE 31						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	49,906	540.74	1	61,606	516.70
DECKIAJULI	2	1,40,685	526.94	2	1,08,988	450.62
SOTAI	3	27,835	525.99		9,860	403.64
HATIMARA	4	1,32,263	486.90	3	1,39,620	444.94
HALMARI	5	1,49,613	467.25	4	1,75,284	437.60
DEOHALL	6	2,20,464	414.17	21	2,57,485	354.17
BANAMALIE	7	76,729	408.81	5	49,252	420.98
KAMARBUND	8	64,653	406.10	10	60,907	384.76
GELAKEY	9	92,926	387.02	7	92,808	386.13
LOHPOHIA	10	39,466	385.68	9	32,561	384.98
HAROOCHARAI	11	64,415	382.14	8	97,623	385.24
DUFLATING	12	42,150	380.75	17	58,255	362.78
DEHA	13	1,11,214	376.44	24	98,336	351.24
DOOMNI	14	3,15,025	374.12	11	2,49,479	370.29
GHILLIDARY	15	44,774	368.60	15	50,334	363.99
BORSILLAH	16	1,04,662	366.27	20	1,76,737	354.17
BONPITHA	17	26,168	360.71		13,143	330.66
GILLAPUKRI	18	37,387	360.70		19,262	325.24
KHONA	19	73,408	359.37	13	75,745	368.13
BETTYBARI	20	2,92,036	357.44	31	3,29,939	333.02
BOCHAPATHAR	21	30,191	356.31	28	38,202	335.47
BIJLEEJAN	22	2,26,325	352.36	22	1,84,407	353.89
HIRAJULI	23	40,756	352.26	6	49,771	387.71
CHARAIDEOPREMIUM	24	87,213	351.91	30	1,15,020	333.09
DOOLAHAT	25	78,164	349.74	16	82,695	363.55

* Above 25 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 31						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,20,885	567.64	1	1,27,704	530.84
DECKIAJULI	2	1,40,685	526.94	3	1,08,988	450.62
SOTAI	3	27,835	525.99		9,860	403.64
GATOONGA	4	1,13,758	519.25	2	82,574	486.86
MOKRUNG	5	32,282	498.48	6	40,912	442.68
HATIMARA	6	1,32,263	486.90	4	1,39,620	444.94
HALMARI	7	2,02,426	469.71	7	2,59,046	439.26
DEOHALL	8	2,20,464	414.17	32	2,57,485	354.17
SALKATHONI	9	76,181	414.07	9	1,20,599	415.19
BANAMALIE	10	76,729	408.81	8	49,252	420.98
KAMARBUND	11	64,653	406.10	17	60,907	384.76
KOOMTAI(B)	12	4,92,926	400.72	20	3,63,638	369.18
DOOMURDULLUNG	13	1,53,110	396.34	10	1,13,291	412.03
GHILLIDARY	14	59,475	396.26	25	50,334	363.99
HAJUA	15	1,34,952	394.26	24	1,26,796	365.39
DUFLATING	16	87,865	391.85	23	88,757	367.77
GELAKEY	17	92,926	387.02	13	92,808	386.13
LOHPOHIA	18	39,466	385.68	16	32,561	384.98
HAROOCHARAI	19	64,415	382.14	15	97,623	385.24
JAMIRAH	20	31,225	377.89	35	51,741	351.72
DEHA	21	1,11,214	376.44	36	98,336	351.24
DOOMNI	22	3,15,025	374.12	19	2,51,593	370.11
DOOLAHAT	23	1,61,079	371.82	11	1,58,940	397.72
BORJAN	24	1,15,715	370.61	18	1,17,406	377.76
KHARIKATIA	25	2,10,940	369.62	14	1,45,743	385.53

* Above 25 K

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